**CKCSC NENY JANUARY MEMBERSHIP MEETING MINUTES**

January 11, 2025

1:00pm

Attendance: John Oberemeier, Janel Sharer, Charlene Sharer, Amy Cox, Carrie Cronin, Marlene Ember McLean, Jane Davies Lane, Katie McMenimen, Barb Ioia, Jill Darling, Deb Mattice, Bruce Mattice, Connie Lumberg-Watkins, Karl & Tari Hafner, Laura Calbrese, Pat Hicks, Katie Rose Szczesny, Sharon Shave, Wes Shave, Angela Case, Vanessa Weber

1. Welcome, opening remarks –
   1. Meeting called to order at: 1:28
   2. Approval of minutes – Pat motions to accept. Amy seconds.
2. Officer Reports
   1. President’s Report – John – absent
   2. Vice President’s Report – Katie – nothing to report
   3. Secretary’s Report – Adrienne – nothing to report
   4. Treasurer’s Report – Pat – Balance in checkbook $10930. Just paid club insurance. Everything is up to date. PayPal is $3827.
3. Committee Reports
   1. Membership –Pat
      1. We have 20 voting single memberships, 20 single associate memberships, 7 voting family memberships, 12 family associate memberships, 1 honorary membership and 2 lifetime memberships, for a total of 82 people.
      2. John Oberemeier – based out of CT, could not be here today. Wants to upgrade from Associate to Voting single membership. Has been with us since May 2023 and helps out a lot in the Springfield area. Motion carries, none opposed. Congratulations!
   2. Show Committee Reports – John
4. Assistant Show Chair – Deb had offered to take this role, but with her other responsibilities, it would be difficult for her to take this on. Laura Calabrese has offered to take this role instead. Thank you, Laura!
5. Hospitality Chair –tabled from the last meeting. This is a big role, involving keeping track of inventory & money, communicating with venders, making sure there is enough food ordered, lots of setup and teardown.
   1. Setup typically starts Wednesday, Thursday is help with welcome party, Friday & Saturday lunches – usually there from 10:30ish to end of day, with Saturday
   2. Job could be split between two people. Carrie would be willing to help someone. Lenore Light has expressed a willingness to help as well. Ideally, the hospitality chair would be someone staying onsite who could be there in case anything comes up.
   3. An alternative option is to stop offering lunches, those who are working there could eat at the all-breed lunches.
   4. Idea was brought up of splitting up jobs and sending out a sign up – ex. someone can sign up for set up on Wednesday, someone could sign up for coffee duty, setting tables, etc. Consensus is to try this at this year’s show and see how it works. Laura is willing to help by handling RSVP’s and sandwich orders.
   5. Pricing - In 2018 & 2019, lunches were free. In 2018, dinner was $36 per person. No price increase until 2021, then charged $5 for sandwiches and $36 per dinner. 2022 was $7.50 for sandwiches and $40 per dinner, no increase since then. Laura is proposing $10-$12 for sandwiches and $45 for dinner. In the past we have broken even or taken a loss. Other clubs charge $15-$18 for sandwiches and up to $50 for dinner.
   6. Connie proposes $12 for lunches and $40 for dinner. Members agree. Can always reevaluate before premium is due.
   7. In the past we have had hospitality for the judges (picking them up at the airport, taking them out to dinner, etc). We are short on people, but this may be something we want to consider bringing back.
6. Catalogue preorders – many clubs are already offering preorders. We sold out last year. Will add to premium.
7. Fundraising – Connie talked to Kathy Knowles, there is a Small Dog Auction on Facebook where people bid on things (this was mentioned at the last meeting). They take care of all the work and our club just needs to promote it. Example - $35 per ticket for a trolley raffle. Items raffled could be small or big. Connie is going to coordinate with her to arrange for approx. 4 items. Connie will promote on FB, please share her posts!
8. Auction – inventory was taken. Downsized to remove items that are typically left over year after year.
   1. Laura suggests including one large item per day. She will donate a puppy play yard for one of the days (not breed specific).
   2. Barb suggests putting certain items out each day. This would mean collecting money each day.
   3. Live auction – if done – should only have a few higher-end items.
   4. Will get Laurie’s thoughts as to whether there should be a live auction.
   5. An alternative to the auction could be to add on entry form an option for people to donate $25 to the Trust. Will discuss further in March.
9. New Business
   1. None
10. Old Business
    1. **Nominating Committee** – All Board & Officer positions will remain the same this year.
    2. **Storage Unit** – plan was to get a storage unit on Route 50. A trailer was also discussed, but with registration fees, who will keep and transport it, it could end up being more expensive. A trailer would have to be registered in someone’s name.
       1. Angela Case has room to store a trailer and could transport it. She has a hitch. Could it be registered to the club?
       2. We would need no more than 10 feet (5 by 8 or 8 by 10). Currently have $13k, still have money that needs to go out, will have around $11k available, how much can we spend on this? Pat recommends $1500-$2k. Need someone to price
    3. **Cardiac Clinic** – at the last meeting, John suggested adding a fee of $25 for non-members and $10 for members to help make more money for the club.
       1. Jane has done three clinics now and has done a fair amount of research. The doctors are the ones who set the prices. They volunteer their time that day. If we raise prices, we risk people attending other clinics that are closer to them. Jane proposes leaving the price at $300 for an echo (some are spending over $1k for multiple dogs) and consider raising the price of an auscultation (currently $45) by $10 or $15. This could help us make an additional $400. The clinic does not cost the club anything to run.
       2. The number of Cavaliers who are coming to our clinic are approx. ¼ - 1/3 Cavaliers versus other breeds. This used to be a service to the Cavalier community, but now the Cavalier numbers are much less, with not as many members taking part. Deb suggests upping the price of the Echos, because more non-Cavalier people are taking advantage of this service.
       3. Do we want to keep this as a service, not a money maker, or are we trying to make money? Auscultation price is $45, but other places charge $50-$60.
       4. We did 37 auscultations and 29 echos at the last clinic. Springfield is charging $285 for echos at their upcoming clinic.
       5. Consensus is to raise prices to $55 for auscultations and keeping echos at $300, pending pricing from doctors. Jane will talk to Dr. Sedaca in March.
    4. Zoom workship re: virtual titling opportunities coming this spring
11. Review Items
12. Brags – Katie’s Edgar is finished! Jane has a new grandson! Wes & Sharon’s car hit 300k miles on the way here! 😊 Send brags to Adrienne at shermanam@yahoo.com
13. Meeting adjourned at 2:38